

Dear Sir/Madam,

I am writing to express my strong interest in **CIO/CTO/IT Director** roles you may be looking to fill. As a strategic business technology leader with over 30 years of experience, I am confident in my ability to drive digital transformation, foster innovation, and deliver tangible business value to any company.

The appended CV provides a brief overview of my extensive experience and qualifications. For a comprehensive profile, visit <https://larcombe.tech>. I am eligible to work in both the EU (with Greek IKA and AMKA) and the UK (as a British citizen). I maintain properties in Greece and the UK, enabling flexible travel arrangements for work commitments in either location.

Throughout my career, I have consistently demonstrated my ability to:

- Align technology initiatives with business objectives, resulting in improved operational efficiency and competitive advantage.
- Lead and motivate high-performing teams, fostering a culture of innovation and continuous improvement.
- Manage multi-million dollar budgets, optimising resource allocation and identifying cost-saving opportunities.
- Communicate complex technical concepts to diverse stakeholders, facilitating better decision-making at all levels of the organisation.

Some key achievements that highlight my commercial acumen include:

- Conceiving, designing and building leading edge technical solutions that later become globally adopted business tools (SaaS in 1999 & GPTs in 2003) – 90% placement time reduction.
- Contract / Pricing / SLA negotiations, simultaneously reducing bottom line cost and increasing service availability. – Cost savings of over £350k/pa for Harrison Willis.
- Successfully leading digital transformation initiatives across multiple organisations, resulting in improved operational efficiency and customer satisfaction.
- Created from scratch the European Research Team for CSC Computer Sciences Corporation eventually supporting all 10,000+ employees with leading technical research.

My educational background (including an MBA and a BSc in Information Systems), complements my practical experience and provides me with a unique perspective on the intersection of technology and business strategy. I am currently pursuing a research degree (Ph.D.) through the Open University, which further demonstrates my commitment to continuous learning and staying at the forefront of technological advancements.

My experience includes leading both internal and outsourced/contracted teams in development, deployment, and support roles. I am well-versed in all aspects of business operations, including strategy formulation, forecasting, budgeting, people management, and keenly exhibit role-model behaviour in all aspects of my life. My global experience and cultural adaptability make me well-suited for roles in international organisations.

Known for my enthusiasm, capability, and commitment, I excel at articulating complex concepts to both technical and non-technical stakeholders. Combined with my board-level experience, these skills position me as a valuable asset to any organisation.

I am excited to discuss opportunities where my expertise, leadership skills, and passion for innovation can make a positive impact.

Thank you for your consideration. I look forward to future discussions. Please feel free to keep my CV on file.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tony Larcombe', with a stylized, cursive script.

Tony Larcombe MBA, B.Sc. N.Dip.M MRI